

WE MAKE A DIFFERENCE





OUR PASSION

Great companies are built with the passion to make a difference.

Michael Page was founded on this simple principle in 1976. In the years that have followed we have grown to become the global leader in professional recruitment.

We make a difference by bringing the world's best employers and brightest professionals together. And that's something worth being passionate about.



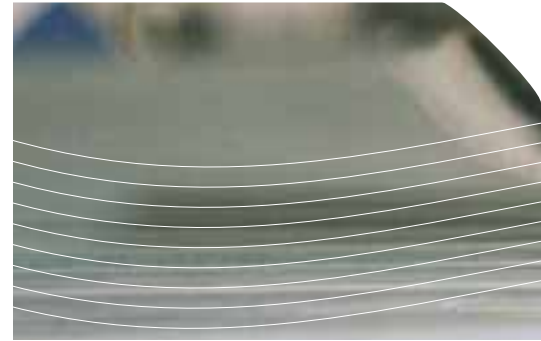
OVERVIEW

Opening offices in Australia in 1985, Michael Page has since cemented its position as a leading professional recruiter. Michael Page Procurement & Supply Chain is a specialist business line with a team of experienced consultants who focus solely on recruiting for this sector.

Our success is founded on a thorough understanding of local market in Australia, the stability of our management team and our ability to source a consistent stream of quality professionals.

SPECIALISTS IN THE FIELD

When you make the decision to work with Michael Page, you can rest assured you are dealing with someone who understands. Unlike many other recruitment firms, our consultants are specialists in the fields for which they recruit. Many have worked in the procurement and supply chain sector prior to joining Michael Page. This translates into more successful outcomes because we fully understand the skills and experience a candidate needs to fit into your organisation.





Our philosophy is simple and has been consistent around the world for over 30 years. We provide our clients with the talented professionals they need to achieve their objectives.

Steve Ingham

CHIEF EXECUTIVE
MICHAEL PAGE INTERNATIONAL



RECRUITMENT WITHOUT COMMISSION

In a unique approach within the recruitment industry, our consultants do not work on commission. Our consultants are salaried professionals and are awarded bonus payments based on team performance. This encourages teamwork and better outcomes because opportunities are shared around the entire team rather than being retained for the possibility of individual commission.

GLOBAL BRAND STRENGTH

The Michael Page brand is amongst the most widely recognised in the professional recruitment industry. Our global strength allows us to think and act beyond the boundaries of our location and business disciplines. When combined with our boutique-level understanding of local markets, we have the ability to source the brightest and most appropriate professionals for your business.

A REPUTATION FOR EXCELLENCE

Personal referrals are our largest source of introductions and the majority of candidates register with us as a result of a referral or previous contact. This is a testament to the high level of professionalism and service that has established Michael Page as a market leader in the professional recruitment sector.

OUR RECRUITMENT FOCUS

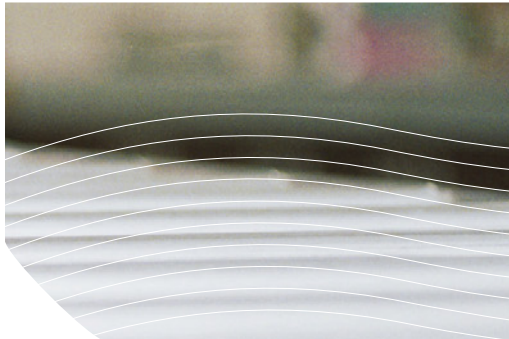
Michael Page Procurement & Supply Chain works with clients from a wide range of industries such as FMCG, retail, industrial manufacturing, consulting, distribution and financial services.

We recruit at all levels of experience across the following areas:

- Purchasing / Procurement
- Strategic Sourcing
- Vendor Management
- Contract Management
- Supply Chain Management
- Planning & Forecasting
- Logistics
- Warehousing
- Inventory Management
- Distribution, Transport & Shipping
- Consulting

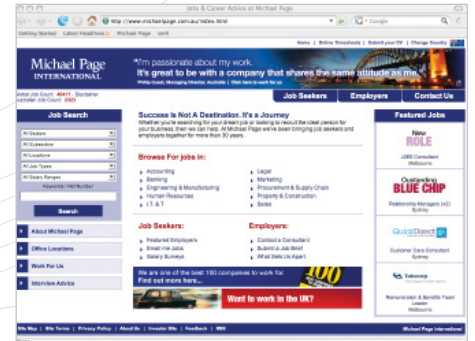


POWERFUL SOURCING SOLUTIONS



DATABASE

Michael Page offers one of the most extensive and accurate candidate databases in the Asia Pacific region. To ensure only the most suitable professionals are presented to our clients, candidates are only registered on the database once they have been interviewed and screened by a Michael Page consultant. All information is updated on a regular basis to ensure accuracy.



www.michaelpage.com.au

PRINT ADVERTISING

As one of the largest recruitment advertisers in the Asia Pacific region, we are able to secure prime media positioning which in turn ensures maximum response. This continued investment in media advertising has proven extremely effective in attracting high calibre candidates.

ONLINE ADVERTISING

Our website, www.michaelpage.com.au features job advertisements with banners throughout the site, as well as offers mini-sites for Employers of Choice and premium vacancies. Companies can choose to have their profile posted for maximum exposure, and all advertisements stay posted until the job is filled. We also partner with the leading employment websites in the Asia Pacific region.

EXECUTIVE SEARCH

We have an in-house research team that is focused upon identifying key individuals within targeted industries. In appropriate circumstances, this allows us to proactively seek candidates who have both the professional skills and cultural 'fit' for a chosen position.

Supply Manager

Our client is the global leader in the rail equipment manufacturing and servicing industry with a reputation for being an excellent employer. Within Australia, our client is committed to maximising local manufacture and participating in a range of major rail infrastructure of major rail infrastructure projects.

Procurement Leadership Role ♦ Six Figure Package

Reporting to the Director of Operations, you will assume responsibility for the delivery of strategic contracts and the management of the overall purchasing function. Key responsibilities will include the ongoing development of supply partnerships, provision of support in the preparation of tenders and negotiation of supply contracts with a keen focus on value.

The ideal candidate will have proven experience in leading a Supply department within a major industrial manufacturing business. You will demonstrate practical experience with robust procurement methodologies, driving cost out of the supply chain as well as developing low cost country sourcing opportunities. Candidates must be flexible, supportive and keen to grow within the business.

To apply for this position, please go to www.michaelpage.com.au/apply quoting ref:A115511 or call Michael Page on (02) 8292 2000 for further details.

FERA Award Winner
Executive Recruiter of the Year
Recruiter of the Year

Michael Page
PROCUREMENT

Strategic Sourcing Professionals

Our client is a leading listed industrial manufacturing business marketing a diverse portfolio of commodities. Due to significant growth, opportunities have arisen at a range of levels to become part of an operationally focused commercial procurement team.

Interstate Positions ♦ Six Figure Packages

Working within a highly skilled contracts management team, you will manage the end to end procurement process, incorporating sourcing and ongoing contracts and supplier relationship management across a diverse range of categories. You will be responsible for driving best practice, developing sourcing strategies, negotiating and delivering complex high value contracts focusing on lowest total cost outcomes, quality and service.

The ideal candidate will have extensive experience in strategic sourcing and contracts management. You will previously have worked in a sophisticated supply environment and be able to demonstrate exceptional analytical, procurement and negotiation skills to deliver business critical outcomes. Candidates must be tertiary qualified with first class communication and relationship management skills.

To apply for this position, please go to www.michaelpage.com.au/apply quoting ref:A140851 or call Michael Page on (02) 8292 2000 for further details.

133 offices in 23 countries worldwide
www.michaelpage.com.au

Michael Page
PROCUREMENT

Advertising samples

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